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Dear Mr

Thank you for your recent enquiry about becoming an Information Provider on Prestel and I enclose some literature which should be of interest to you.

As well as offering new opportunities for public electronic publishing, Prestel can also be used by companies for internal communication. This facility is called Private Prestel and enables companies to communicate quickly and confidentially with their own staff.

If you would like to discuss these options in more detail, please do not hesitate to call me on the above number.

Yours sincerely

P L HAMMERSLEY (MISS)
Prestel Sales



INFORMATION PROVIDER (IP) CHARGES

3 DIGIT ENTRY POINT RENTAL

£5500 per annum

The charge includes

- a the facility to enter and amend information and to retrieve response frames
- b 100 frames
- c capacity to store 10 completed response frames
- d editing training for staff (2-day seminar)
- e copy of IP editing manual
- f annual print-out of frames in use (if required)
- g bulk update facilities (if required)

ADDITIONAL FRAME RENTAL

£500 pa

Each unit of 100 frames

CLOSED USER GROUP FACILITY

£250 pa

Bulk discount terms available

SUB-IP FACILITY

£250 pa

This allows a sub-IP to perform his own editing within a discrete part of the main IP's database

ADDITIONAL COMPLETED RESPONSE FRAME STORAGE CAPACITY (per frame)

£20 pa

ADDITIONAL EDITING MANUALS (each)

£20

EDITING EQUIPMENT

Rates for rental/lease/purchase available on request

EDITING CHARGE

There is no editing charge for main IPs

For sub-IPs Monday-Friday 8am-6pm
 All other times

8p per minute

8p per 4 minutes

RESPONSE FRAME COLLECTION

3p per frame

IPs are charged for each completed response frame retrieved from the update computer

All the above tariffs are subject to VAT, except for the IP Manual and editing charge.

The charges are payable in advance, with the exception of the editing charge and response frame collection which are payable quarterly in arrears.



USER CHARGES

BUSINESS STANDING CHARGE	£15 per quarter
RESIDENTIAL STANDING CHARGE	£5 per quarter
USAGE CHARGE	
8am-6pm Monday-Friday	5p per minute
8am-1pm Saturday	
At all other times	FREE
FRAME CHARGES	
These are variable as they are set by the Information Provider owning the frame	
TELEPHONE JACK	
Installation	from £15
Rental	15p per quarter

Telephone charges to the Prestel computers are at the normal rates and, with jack charges, are included in your telephone bill.

VAT is only payable on the telephone charges.