Dear Mr

Thank you for your recent enquiry about becoming an Information Provider on Prestel and I enclose some literature which should be of interest to you.

As well as offering new opportunities for public electronic publishing, Prestel can also be used by companies for internal communication. This facility is called Private Prestel and enables companies to communicate quickly and confidentially with their own staff.

If you would like to discuss these options in more detail, please do not hesitate to call me on the above number.

Yours sincerely

L HAMMERSLEY (MISS)
Prestel Sales
INFORMATION PROVIDER (IP) CHARGES

3 DIGIT ENTRY POINT RENTAL
The charge includes
a the facility to enter and amend information
and to retrieve response frames
b 100 frames
c capacity to store 10 completed response frames
d editing training for staff (2-day seminar)
e copy of IP editing manual
f annual print-out of frames in use (if required)
g bulk update facilities (if required)

ADDITIONAL FRAME RENTAL
Each unit of 100 frames

£5000 per annum

ADDITIONAL FRAME RENTAL
Each unit of 100 frames

£500 pa

CLOSED USER GROUP FACILITY
Bulk discount terms available

£250 pa

SUB-IP FACILITY
This allows a sub-IP to perform his own editing
within a discrete part of the main IP's database

£250 pa

ADDITIONAL COMPLETED RESPONSE FRAME
STORAGE CAPACITY (per frame)

£20 pa

ADDITIONAL EDITING MANUALS (each)

£20

EDITING EQUIPMENT
Rates for rental/lease/purchase available on request

EDITING CHARGE
There is no editing charge for main IPs
For sub-IPs Monday–Friday 8am–6pm
All other times

8p per minute
8p per 4 minutes

RESPONSE FRAME COLLECTION
IPs are charged for each completed response frame
retrieved from the update computer

3p per frame

All the above tariffs are subject to VAT, except for the IP Manual and editing charge.

The charges are payable in advance, with the exception of the editing charge and response frame collection which are payable quarterly in arrears.
USER CHARGES

BUSINESS STANDING CHARGE £15 per quarter
RESIDENTIAL STANDING CHARGE £5 per quarter
USAGE CHARGE 8am–6pm Monday–Friday
5p per minute
8am–1pm Saturday

At all other times FREE

FRAME CHARGES
These are variable as they are set by the Information Provider owning the frame

TELEPHONE JACK
Installation
Rental from £15 15p per quarter

Telephone charges to the Prestel computers are at the normal rates and, with jack charges, are included in your telephone bill.

VAT is only payable on the telephone charges.